



Expression of Interest - EOI

For

Supply Of Trees in relation to the Tree Planting Scheme of Project Green

Issued by:
Project Green

Issue Date: 16th December 2025

Response/Submission Date and Time: 16th January 2026 at 12:00hrs (noon)

1. Introduction

Project Green (hereinafter referred to as the “**Issuing Agency**”) is desirous of introducing a scheme to encourage and fund the planting of trees on privately owned land by its rightful owners or tenants, (hereinafter referred to as the “**Tree Planting Scheme**”) and is pleased to invite qualified suppliers to submit an Expression of Interest (hereinafter referred to as the “**EOI**”) for the supply of trees in relation to the Tree Planting Scheme (hereinafter referred to as the “**Interested Suppliers**” or “**Interested Supplier**”).

The EOI follows the EOIP issued by the Issuing Agency wherein respondents were asked to express their interest in the Tree Planting Scheme and precedes the application phase, assessment and process of the Tree Planting Scheme, should the Issuing Agency, in its sole and absolute discretion, deem that there is sufficient interest from the public and the relevant stakeholders for the Tree Planting Scheme to be launched.

The Issuing Agency through this EOI seeks to primarily identify Interested Suppliers that are capable of providing healthy, high-quality trees at fixed approved prices, which shall be paid exclusively through the voucher management system of the Issuing Agency (hereinafter referred to as the “**VMS**”). Interested Suppliers shall be required to redeem the vouchers submitted by eligible recipients and comply with all guidelines issued by the Issuing Agency regarding supply, distribution, reporting, and verification.

The issuance of this EOI does not constitute a solicitation of bids, nor does it create any obligation on the part of the Issuing Agency, which reserves the right to accept or reject any EOI submission, to amend the EOI documents, or to discontinue the process, at any stage and at its discretion. The EOI allows the Issuing Agency to gauge the market availability and the quality, pricing structures, supply volumes, and logistical feasibility of the Tree Planting Scheme in line with its environmental, climate, and community objectives.

For the avoidance of doubt, participation in the EOI does not guarantee approval as a supplier under the Tree Planting Scheme or confer any right, expectation, or entitlement to receive orders, contracts, or payments from the Issuing Agency and nothing in the EOI shall be construed as a commitment by the Issuing Agency to implement or launch the Tree Planting Scheme. No obligation whether legal, financial, or otherwise is created or implied by the EOI.

Interested Suppliers are requested to review the EOI and its annexes carefully and submit their EOI response (hereinafter referred to as the “**Response**”) via email on eoip@projectgreen.mt, in accordance with the requirements and instructions outlined in the EOI.

2. General Terms and Conditions

2.1 Purpose and Nature of the EOI

2.1.1 The EOI is issued solely to invite expressions of interest from Interested Suppliers capable of providing trees for the Tree Planting Scheme. It does not constitute a binding contract, an offer to contract, or a commitment by the Issuing Agency.

2.1.2 The EOI process is not a supplier approval, not a tender, and not a guarantee of future engagement. It is the preliminary stage that precedes the supplier evaluation and approval phase should the Issuing Agency decide to proceed with the Tree Planting Scheme and enter into contracts of supply with the Interested Suppliers.

2.1.3 The Issuing Agency shall be under no obligation to proceed with the Interested Suppliers approval phase and reserves the right, without liability, to:

- accept or reject any EOI submission;
- modify, amend, suspend, terminate, or cancel the EOI process, in whole or in part, at any time and without prior notice;
- request additional information from the Interested Suppliers;
- impose new or additional criteria and terms at the Interested Suppliers approval and contracting stage.

2.2 Eligibility

2.2.1 Responses to the EOI must be submitted via email by the date and time specified therein.

2.2.2 The Interested Party shall meet the preliminary eligibility criteria outlined in the EOI.

2.2.3 Eligibility under the EOI shall not entitle the Interested Supplier to be approved as a supplier or to receive any orders or remuneration. It shall only grant the Interested Supplier a preliminary preference for consideration, subject to:

- The Issuing Agency proceeding with the next stages of the Tree Planting Scheme; and
- The Interested Supplier satisfying all further criteria, standards, and terms imposed at contracting stage.

2.3 Costs

2.3.1 All costs associated with the preparation and submission of the EOI are the sole and exclusive responsibility of the Interested Supplier.

2.3.2 The Issuing Agency shall in no case be responsible or liable for such costs or expenses incurred by the Interested Suppliers, whatever the outcome of the EOI, including its cancellation.

2.4 Confidentiality, Use of Information & Ownership of EOI

2.4.1 Personal data collected under the EOI shall be processed in accordance with applicable data protection legislation.

2.4.2 Other information provided by the Interested Suppliers shall be treated in accordance with applicable privacy and confidentiality laws.

2.4.3 By submitting the response to the EOI, the Interested Supplier consents to the storage, processing, and use of the submitted information by the Issuing Agency for the purposes of evaluating eligibility, assessing feasibility, and reporting.

2.4.4 The Issuing Agency may share personal data or other information provided by the Interested Supplier in the response to the EOI with government entities, public authorities, or third parties

involved in the administration, evaluation, or monitoring of the Tree Planting Scheme, strictly to the extent necessary and in accordance with applicable legal requirements.

2.4.5 The Interested Supplier acknowledges, consents and authorises the Issuing Agency to request personal data or other information that the Interested Supplier may have provided to other government entities, public authorities, or third parties for the purposes of verifying and checking the personal data or other information provided in the response to the EOI, strictly to the extent necessary and in accordance with applicable legal requirements.

2.4.6 The Interested Supplier acknowledges that the EOI is the property of the Issuing Agency, which reserves the right to recall the EOI in its entirety or in part. The Interested Supplier shall not duplicate, distribute or otherwise disseminate or make available the EOI or the information contained in it without the express written consent of the Issuing Agency.

2.4.7 The Interested Supplier shall not include or reference this EOI in any publicity without prior written approval from the Issuing Agency and accepts that its response to the EOI shall become the property of the Issuing Agency and shall not be returned.

2.5 Accuracy of Information

2.5.1 The Interested Supplier warrants that all information provided in the response to the EOI is true, accurate, complete, and not misleading.

2.5.2 False, misleading, or incomplete information shall invalidate the response to the EOI submitted by the Interested Supplier and disqualify the Interested Supplier from the EOI and any subsequent supplier approval process.

2.6 Governing Law

2.6.1 The EOI and any disputes arising in connection with it shall be governed by and construed in accordance with the laws of Malta.

3. Contact Details of the Issuing Agency

3.1 The Issuing Agency is the point of contact for this EOI and Interested Suppliers are to refer any enquiries or request for clarifications to:

Address:	Project Green, Head Office, Avenue 77, Triq in-Negozju, Mrieħel, Birkirkara Malta
Email:	eoi.pg@projectgreen.mt

Any addenda/updates to the EOI will be made available on the website of the Issuing Agency: <https://www.projectgreen.mt>.

	DATE	TIME*
Deadline for request for any additional information from the Contracting Authority.	23.12.2025	09:30
Last date on which additional information can be issued by the Contracting Authority	06.01.2025	23:45
Deadline for Submission	16.01.2026	12:00 (noon)

* All times Central European Time (CET)

4. Requirements

4.1 The Interested Supplier submitting a response to the EOI must be registered with the Plant Protection Directorate and thus shall be in possession of a valid Nursery Registration Certificate (MOR) issued by the same Directorate in accordance with the Plant Quarantine Act, 2001.

4.2 The Interested Supplier must be duly registered with the Maltese tax authorities for VAT purposes.

4.3 The Interested Supplier is to demonstrate:

- experience in horticulture, plant nurseries, tree production, or related activities;
- capacity to supply required quantities;
- a track record of reliable service, quality assurance, and sustainable practices; and
- ability to meet the environmental, safety, and ethical standards expected of suppliers of trees.

5. Commitments

5.1 The Interested Supplier commits to use the VMS to validate vouchers and generate the corresponding invoices. Further details on the VMS process are provided in Annex A.

5.2 The Interested Supplier commits to ensure that the supply of trees shall comply with the requirements at law both at EU level and national level as provided in 5.3 and 5.4 below, and the instructions of competent entities including but not limited to ERA. Unless otherwise directed, the supplies shall also comply with:

- Guidelines on Trees, Shrubs and Plants for Planting and Landscaping in the Maltese Islands (January 2002);

- b) Guidelines on Works involving Trees (January 2018).

5.3 The Interested Supplier commits to ensure that the supply of trees shall be in full compliance of applicable EU Regulations, including but not limited to:

Commission Implementing Regulation (EU) 2019/2072 establishing conditions for 2016/2031 Regulation (EU) 2016/2031 on protective measures against the introduction into the Community of organisms harmful to plants or plant products and against their spread within the Community.

5.4 The Interested Supplier commits to ensure that the supply of trees shall be in full compliance of applicable national, environmental, agricultural, biosecurity and consumer protection laws, including but not limited to:

- a) Plant Quarantine Act (Chapter 433 of the Laws of Malta)
- b) Plant Quarantine (Harmful Organisms) Regulations (S.L. 433.03)
- c) Control of *Xylella fastidiosa* (Wells et al.) Regulations (S.L. 433.33)
- d) Plant Quarantine (National Certification Scheme) Regulations (S.L. 433.34)
- e) Protective Measures Against Pests of Plants and Related Official Activities Regulations (S.L. 433.35)
- f) Fruit Trees Propagation Material Regulations (S.L. 433.08)
- g) Forest Reproductive Material Regulations (S.L._433.10)

5.5 The Interested Supplier commits to supply the trees to the beneficiary of the Tree Planting Scheme within a period of two (2) weeks from the order placed by the beneficiary of the Tree Planting Scheme or as otherwise agreed upon with the Issuing Agency.

5.6 The Interested Supplier commits, should it be contracted to supply trees under the tree Planting Scheme to enrol for a period of twenty-four (24) months from the operative commencement of the Tree Planting Scheme, with the possibility of extending enrolment for a further period of six (6) months. The operative commencement of the Tree Planting Scheme and the distribution of the vouchers to the beneficiaries of the Tree Planting Scheme is expected to commence in Q1 2026. Beneficiaries who received the voucher/s during Q1 2026 shall be urged to plant the redeemed trees during Q1 2026, therefore Suppliers must ensure sufficient stock quantities.

5.7 Interested Suppliers shall commit to:

- (a) Maintain sufficient stock quantities to ensure an adequate and visually impactful display for the scheme's launch scheduled for the end of January 2026. The supplier shall cooperate with Project Green with marketing initiatives related to the scheme;
- (b) Ensure the availability of adequate stock levels of the tree varieties specified in Clause 8;
- (c) Providing healthy, disease-free tree stock of acceptable maturity as listed and priced in Clause 8;

- (d) Distributing or making available trees to eligible persons upon presentation of a valid voucher;
- (e) Comply with reporting and verification requirements;
- (f) Maintaining records of all redeemed vouchers; and
- (g) Collaborating with the Issuing Agency for the purposes of the Issuing Agency conducting audits, and site inspections, including but not limited to granting the Issuing Agency the right to access all data that is stored or otherwise processed on the redeemed vouchers, including but not limited to the number of trees, the tree species, the applicable localities, and information appertaining to the Interested Supplier.

6. Information to be submitted by the Interested Supplier in the Response

6.1 The Response to be submitted by the Interested Supplier shall be straightforward, clear, concise and specific to the information requested. In order for the Response to be considered complete, the Interested Supplier shall provide all the requested information mentioned in the EOI.

6.2 Interested Suppliers are to submit the Response containing, as a minimum, the following information:

- a) Legal name, registration documents, contact details, and ownership structure, where applicable;
- b) Address;
- c) VAT Number;
- d) Summary of previous supply contracts or similar programmes;
- e) Disclosure of any actual or potential conflicts of interest; and
- f) The Supplier Declaration Form, found in Annex B, duly signed confirming the accuracy of the information provided and the acceptance of the terms and conditions of the EOI.

6.3 Interested Suppliers are to attach the valid certification such as the Valid Nursery Registration Certificate (MOR) as proof that the Interested Supplier is registered with the Plant Protection Directorate in accordance with the Plant Quarantine Act, 2001.

7. Preliminary Information on the Voucher Issuance & Redemption Process

Voucher Issuance: The Issuing Agency shall issue vouchers to beneficiaries under the Tree Planting Scheme and each voucher shall specify the eligible species and quantity of the trees to be supplied.

Redemption: Beneficiaries of the Tree Planting Scheme shall present vouchers to eligible suppliers onboarded and contracted following the EOI stage which shall validate the vouchers through the dedicated VMS mandated by the Issuing Agency and supply the trees to the beneficiaries as per specifications.

Claims for Payment: Eligible suppliers onboarded and contracted following the EOI shall submit claims for payment to the Issuing Agency on a monthly basis which claims for payment shall as a minimum include:

1. List of redeemed vouchers
2. Receipt of trees signed by the beneficiary of the Tree Planting Scheme as per redeemed voucher
3. VAT-compliant invoice

Payment Terms: Payment shall be processed by the Issuing Agency within thirty (30) days of the valid invoice submission and the completion of the verification of compliance process by the Issuing Agency confirming that the trees supplied by the eligible supplier onboarded and contracted following the EOI, comply with the agreed specifications. Non-compliant invoices shall be returned for correction. For avoidance of doubt, the eligible supplier onboarded and contracted following the EOI shall submit VAT invoices in accordance with the Twelfth Schedule of the VAT Act. The Issuing Agency shall not be held liable for any delays in payments due, should the Supplier have submitted an invalid invoice.

8. List of Tree Species & Price structure (Fixed Rate)

Latin Name	Maltese Name	English Name	Girth size / cm	Minimum Height /m	Pot size /cm	Price inc VAT
Quercus coccifera	Il-Balluta x-Xewwikija	Kermes Oak	6-8	1.50	30 - 40	€23.60
Tetraclinis articulata	Tal-Għargħar	Arar	4-6	1.00	20 - 30	€14.16
Cercis siliquastrum	Is-siġra ta' ġuđa	Judas Tree	10-15	1.50	60	€23.60
Cipressus sempervirens	Taċ-ċipress	Italian Cypress	N/A	2.00	40 - 50	€11.80
Olea oleaster	Taż-Żebbug Selvaġġ	Wild Olive	4-6	1.00	20 - 30	€15.34
Ficus carica	Tat-Tin	Fig	4-8	1.50	30 - 40	€15.34
Ceratonia siliqua	Tal-ħarrub	Carob	10-15	1.50	60	€23.60
Olea europaea s.l.	Taż-Żebbug	Olive	8-12	1.50	20 - 30	€20.06
Punica granatum	Tar-Rummien; Tal-Bullar	Pomegranate	8-12	1.50	30 - 40	€17.70
Morus nigra	Tat-Tut	Black Mulberry	8-10	1.50	30 - 40	€17.70

Under this scheme, the Agency has received a substantial number of EOI registrations, amounting to over 115,000 trees, approximately distributed as follows:

Olive / Taż-Żebbuġ / Olea Europaea s.l.	22%
Pomegranate / Tar-Rummien; Tal-Bullar / Punica Granatum	20%
Fig / Tat-Tin / Ficus Carica	20%
Italian Cypress / Taċ-Ċipress / Cipressus Sempervirens	12%
Black Mulberry / Tat-Tut / Morus Nigra	10%
Wild Olive / Taż-Żebbuġ Selvaġġ / Olea Oleaster	6%
Cercis siliquastrum / is-siġra ta' ġuda / Judas Tree	3%
Arar; Sandarac Gum / Tal-Ġargħar / Tetraclinis Articulata	2%
Carob / Tal-ħarrub / Ceratonia Siliqua	3%
Kermes Oak / Il-Balluta x-Xewwikkija / Quercus Coccifera	2%

The applications are currently under review; consequently, the quantities and tree mix composition remain subject to modification in accordance with the desirable tree mix requirements.

9. Submission Instructions

Interested Suppliers who are eligible to apply are to indicate their interest by submitting their response on eoipg@projectgreen.mt by not later than noon of **16th January 2026** indicating the subject of the EOI.

- a) Interest submitted by other means shall not be considered.
- b) Emails submitted after the closing date for the submission shall not be considered. No liability shall be accepted for rejection of late submissions.
- c) This EOI does not constitute an offer to enter into any contract with the Issuing Agency.

ANNEX A

Supplier Voucher EOI Guidelines

Phase 1: Supplier Onboarding and Setup

Account Provisioning: The Supplier is given an account in the system.

Business Details Submission: The Supplier adds and verifies all required business information.

Bank Details Submission: The Supplier enters their bank account details for receiving approved payments.

Phase 2: Voucher Scanning

Voucher Scanning: When a Beneficiary presents a voucher for payment, the Supplier uses the web application to scan the voucher details to process the redemption in real-time. The system records the transaction. Also the QR Code will have details confined to it for the Supplier to verify the Beneficiary.

Phase 3: Monthly Reconciliation and Invoicing

Monthly Invoice Generation: At the end of the month, the system generates a consolidated invoice for all successfully redeemed vouchers during that period. This can be done either:

Automatically by the system on a set date.

Manually initiated by the Supplier through the client portal.

Submission to Issuing Agency: The generated invoice, which includes a detailed list of all scanned vouchers and bank details, is automatically submitted to the Issuing Agency for processing.

Phase 4: Processing and Payment

Voucher Verification: The Issuing Agency reviews the submitted invoice and its attached voucher data. They verify the validity of the system-generated vouchers by comparing them against the Supplier's personal sales records or invoices.

Approval and Payment Request: Upon successful verification and approval, the Issuing Agency authorizes the payment.

Annex B
Interested Supplier Declaration Form

Interested Supplier Name:	
Registered Address:	
Company Registration No.:	
Primary Contact Person:	
Telephone:	
Email:	
VAT No:	

1. Declaration of Interest

The undersigned, Interested Supplier, hereby express its interest in participating in the supply of the trees in relation to the Tree Planting Scheme and confirms that the information provided in the Response is true, complete, and accurate.

2. Compliance Declaration

The Interested Supplier declares that its business:

- Is duly registered and compliant with all relevant laws and regulations;
- Can supply the tree varieties listed in the EOI;
- Can redeem and process electronic vouchers in accordance with the Issuing Agency's procedures;



- Will adhere to the fixed prices set by the Agency;
- Will not charge voucher holders any additional cost for eligible tree species;
- Will maintain high standards of quality, plant health, and customer service.

3. Conflict of Interest Declaration

The Interested Supplier declares that:

It has **no conflicts of interest** to disclose.

OR

It has the following **actual or potential conflicts of interest**, which it hereby discloses:

4. Authorisation

By signing below, the undersigned confirms the acceptance by the Interested Supplier of the contents, terms and conditions of the EOI and certifies that he / she is duly authorised to act on behalf of the Supplier.

Name of Authorised Signatory:	
Position/Title:	
Signature:	
Date:	



06th January 2026

PG/PROC 817/25 – Supply Of Trees in relation to the Tree Planting Scheme of Project Green

Clarification Note 1 #

To all prospective bidders

Reference is made to the above-captioned Expression of Interest for which the deadline for submission of offers is 16th January 2026 at 12:00hrs (noon).

Question 1: We are not yet registered with the Nursery Registration Certificate. We assume that we can register our company from your good selves?

Answer 1: *No, it shall be the responsibility of the interested suppliers to register with the respective authorities and comply with the requirements of this EOI. Refer to the requirements outlined in Clause 4.*

Question 2: The importation of these trees will be imported direct to our warehouse/nursery. We assume that we can stagger the importation of these trees periodically but ensure that we have all the varieties in stock at all times

Answer 2: *The importation of trees may be staggered, provided that you remain in compliance with Clause 5.5 which states that the trees should be supplied within a period of two (2) weeks from the order placed by the beneficiary.*

Question 3: We will only be supplying the trees to the beneficiaries but we will not be responsible for the planting of these trees at the beneficiaries sites. Correct?

Answer 3: *Yes, the suppliers shall only be responsible for the provision and supply of the trees. Planting will be carried out by the beneficiaries.*



Question 4: Is the 30 days period of payment guaranteed considered that the initial investment will be very high?

Answer 4: *It is Project Green's aim that admissible payments are settled within 30 days from the date of invoice.*

Question 5: Can this tender be divided by several suppliers if some different contractors may offer favorable prices on particular trees? Meaning example one supplier will secure three different trees, another supplier 2 different trees, etc...., or one supplier will be awarded the full project?

Answer 5: *This is not a tender but an EOI open to all interested tree suppliers, and multiple suppliers may be selected, provided that they are eligible to supply the trees in line with the EOI's requirements.*

Question 6: Considering that the price varies if one orders different quantities, are the mentioned quantities (115,000) guaranteed for such project?

Answer 6: *The applications are currently under review; consequently, the quantities are indicative and subject to change as outlined in Clause 8. The number of trees that will be supplied will be determined following the process of evaluation of applications from potential beneficiaries. The beneficiaries have the option of ordering from any of the eligible suppliers of their choice.*

Question 7: Does the marketing cooperation mentioned in pg6 bottom means that the supplier has to fork out finances for the marketing, or this will be unpaid?

Answer 7: *The marketing cooperation refers to promotional support only. Suppliers are expected to participate in awareness efforts but are not required to finance any marketing activities.*

Question 8: Are we to understand that there is no indication when they would need to be supplied?

Answer 8: *Trees can be ordered by the beneficiaries from any of the suppliers enrolled through this EOI. Furthermore, constraints for order placement and redemption of vouchers may apply including constraints related to the planting season.*



Question 9: Should the contractor import all the trees at once, meaning that the supplier will not be able to invest in such a large value on the cost of these trees?

Answer 9: Refer to Answers number 2 and 8 above.

Question 10: Regarding the VMS, will this system be provided by your good selves?

Answer 10: *The Voucher Management System (VMS) will be provided by Project Green through a third party service provider.*

Question 11: If sizes of saplings and pots are less than that stipulated in section 8 of the said EOI, what additional information would you require?

Answer 11: *This shall not be acceptable. The sizes should be as specified in Clause 8 which outlines the required girth size, minimum height and pot size.*

Question 12: Olea, Ficus carica, Ceratonia, Punica and Morus are exempt from VAT therefore 0 % VAT rate should apply whilst Quercus, Tetraclinis, Cercis, Cupressus are vatable at 18%. Can you confirm this?

Answer 12: *The productive trees such as Olea Europaea, Ficus carica, Punica granatum and Morus nigra are VAT exempt whereas the rest of the trees are subject to 18% VAT.*

Question 13: Could you confirm whether the specifications that you have provided in the list correspond to local price estimates?

Answer 13: *The prices have been based on a number of quotations received recently from local suppliers as well as from quotes received for previous projects, having similar tree species and corresponding specifications.*

Question 14: Also, since you are speaking of a quantity of 115,000 trees which is a large number even though this will be divided between several suppliers, will the vouchers be distributed over a period of months or years in order not to stress the supply chain and operations?

Answer 14: The scheme is intended to operate over a period of months. Refer to Answers number 2 and 8 above.

Additional Notes

Prospective suppliers are hereby being advised that the unit rates found in **Clause 8. List of Tree Species & Price structure (Fixed Rate)** are being converted to read exclusive of VAT. VAT shall be paid to the suppliers by Project Green according to the applicable VAT legislation.

Latin Name	Maltese Name	English Name	Girth size / cm	Minimum Height /m	Pot size /cm	Price exc VAT
Quercus coccifera	Il-Balluta x-Xewwikija	Kermes Oak	6-8	1.50	30 - 40	€20.00
Tetraclinis articulata	Tal-Għargħar	Arar	4-6	1.00	20 - 30	€12.00
Cercis siliquastrum	Is-siġra ta' ġuđa	Judas Tree	10-15	1.50	60	€20.00
Cipressus sempervirens	Taċ-Ċipress	Italian Cypress	N/A	2.00	40 - 50	€10.00
Olea oleaster	Taż-Żebbuġ Selvaġġ	Wild Olive	4-6	1.00	20 - 30	€13.00
Ficus carica	Tat-Tin	Fig	4-8	1.50	30 - 40	€13.00
Ceratonia siliqua	Tal-Ħarrub	Carob	10-15	1.50	60	€20.00
Olea europaea s.l.	Taż-Żebbuġ	Olive	8-12	1.50	20 - 30	€17.00
Punica granatum	Tar-Rummien; Tal-Bullar	Pomegranate	8-12	1.50	30 - 40	€15.00
Morus nigra	Tat-Tut	Black Mulberry	8-10	1.50	30 - 40	€15.00



All other EOI documents, conditions and requirements, which are not superseded by this clarification remain in place.

Procurement Unit